

BEI NATIONAL CONFERENCE

August 7-9, 2023 - Four Seasons Hotel Denver



BEI National Conference

BEI Conference Attendees make valuable connections with business advisors from firms of all sizes from all regions. Attendees have direct access to the highest level of expertise, products, tools and services that enhance and compliment an advisors' Exit Planning services.

The BEI National Conference is a great place to learn, network, and get excited about the Exit Planning opportunities in your market. Don't miss this opportunity to increase interaction and strengthen relationships with like-minded advisors.

What Our Attendees Have to Say:

"What an amazing conference! The topics were timely and provided excellent takeaways that I can immediately implement. The speakers were fantastic, and I particularly enjoyed the pre-conference workshop. Thanks to the entire BEI team - you outdid yourselves!

-Tanya S.

Registration

Join us for the main, two-day event, or enhance your experience by adding on a Pre-Conference Workshop! *Discounts available to BEI Licensed Members.

	Early Early Bird	Early Bird	Standard
Register Before	9/1/2022	4/30/2023	8/7/2023
Two-day Conference Registration	\$1,495	\$1,895	\$2,195
Reboot Your Client Relationships	\$500	\$695	\$695
The Deep Dive: CExP Workshop	\$500	\$695	\$695



WWW.EXITPLANNING.COM (303) 321-2242
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Reboot Your Client Relationships! A BEI Interactive Workshop:

This workshop is designed for any advisor that wants new ideas and techniques for reaching out to and engaging business owner clients. Whether you are looking to expand your brand reach, get more referrals, or create engaging content for events and social media, you'll walk away from this workshop with actionable steps that will lead to more client relationships.



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The Deep Dive: A BEI Advanced Planning Workshop for CExP™ Advisors

If you've received your CExP designation, take your expertise to the next level in this multidisciplinary, collaborative work session where you'll take a deep dive into:

- Real Client Scenarios Presented by Your Peers
- In-Session Complex Problem-Solving Scenarios
- Discussions with Subject Matter Experts
- Developing New Planning Recommendations

Previous Session Topics:

- New Ways for Increasing Net Sales Proceeds Through Employee Retention and Tax Planning
- Creative Solutions for Staged Transitions Leadership
- Planning for High-Growth Companies
- Bridging the Gap Between Generational Values
- New Trends in Pricing (Fees) for Planning Work
- Sell Existing Life Insurance to Fund Retirement Post-Exit
- Using Neuroscience to Tackle Resistance in Family Transfers
- An Innovative Twist on Structured Installment Sales
- Steering Succession: Transitioning from a Lifestyle Practice to an Enduring Enterprise

What Our Attendees Have to Say:

"Well worth the time and investment. This was my first BEI Conference, and I do not want to miss another one!"
-Eddie D.

"This event was so well organized and high class. I was duly impressed. Thank you for including me."
-Sean F.

We look forward to seeing you at the 2023 BEI National Conference! Please contact events@exitplanning.com for more information.



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